



**The Air Charter
Association**

Broker Individual Qualification Course

The path to qualification...



Level 1 - Foundation

- Grading Enquiries
- Understanding Terms
- Ops Management
- Customer Relations

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- Assessment 1

Level 2 - Intermediate

- Intermediate Broker Skills
- Airport Experience Day
- Understanding the suppliers perspective

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- Assessment 2

Level 3 - Advanced

- Advanced Broker skills
- Managing challenges
- Building relationships
- Setting the standard

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- Assessment 3



The ACA Broker Qualification

- Open to staff of any member company
- Introductory subsidised costs:
 - Level 1 - £150 per student
 - Levels 2 & 3 - £250 per student
- 2019 /20 Course Dates:
 - Level 1 – Thursday 14 November 2019
 - Level 2 – TBC, March 2020
 - Level 3 – TBC, June 2020